



# *DIP Methodology*

Patented Medicine Prices Review Board  
Regulatory Affairs and Outreach Branch

Ottawa, Ontario  
April 20, 2011





## Overview

- **DIP Methodology Technical Working Group (DIP-WG)**
  - ◆ Historical Background
  - ◆ Issues and Challenges
  - ◆ Guiding Principles for a Solution
  - ◆ Processes
  - ◆ Final report and Next Steps
  
- **Application Forms**
  - ◆ Simplified DIP: Part A
  - ◆ Regular DIP: Part A and Part B



## DIP-WG Historical Background

- Tasks
  - to identify challenges in applying the DIP Methodology under the Guidelines
  - to develop workable solutions
  
- Composition
  - 3 representatives of the innovative pharmaceutical industry
  - 2 representatives of the biotechnology industry
  - 1 representative of the generic pharmaceutical industry
  - 4 members of Board Staff
  
- Four meetings between January 20 and February 23, 2011



## DIP Methodology – Issues and Challenges

- **Onerous Evidence Requirements**
- **Any Market**
- **Increase in ATP due to business conditions beyond the control of patentees**
- **Refunds and Returns**



## DIP Methodology – Guiding Principles for a Solution

- Feasible
- Transparency
- Predictability and consistency
- Premise should not be based on price increase
- High level approach
- Investigations should not be conducted for years where the PMPRB has already deemed the ATP compliant
- Apply appropriate terminology



## DIP Methodology – Two Processes

- **Simplified DIP Methodology**

$$\text{N-ATP} \leq \text{IBP}$$

- **Regular DIP Methodology**

$$\text{IBP} < \text{N-ATP} \leq \text{IBP}^*$$

**Underlying assumption - no review at level of “any market”**



## DIP-WG Final Report and Next Steps

- Final report reviewed by the Board on March 4, 2011
- Board decision:
  - Implement as pilot project for one year
  - Evaluate at the end of July to December 2011 reporting period



## Application Forms: Simplified DIP (Part A)

### APPLICATION FORM TO INVOKE THE DIP METHODOLOGY

Which methodology are you invoking: Simplified DIP  (Please complete Part A only)

Regular DIP  (Please complete Part A and Part B)

#### PART A

#### Product Information

Brand Name:

Generic Name:

DIN:

Strength/Unit:

Period of Review:

**Background Information:** Please describe the circumstances that support the application of the DIP methodology to this DIN



## Application Forms: Simplified DIP (Part A)

**Description of the benefit:** Please indicate when the benefit commenced and was terminated, the type and value of the benefit, customer classes that received it, whether there are on-going benefits, etc.

**Certified by** I hereby certify that the information presented is true and correct.

Signature of duly authorized person for the reporting patentee:

Name:

Title:

Organization:

Date:

Tel Number: ( )

Fax Number: ( )

E-mail:

**Please send the completed Form to the PMPRB Senior Regulatory Officer assigned to your company**



## Regular DIP: Part A and Part B

- Part A: as described previously
- Part B

PART B	Price Increase Chart								
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9
List Price (price/unit)									
% List Price Increase									
Maximum Selling Price/Unit									
Effective Date of List Price increase									



## Regular DIP: Example 1

- Patented drug product has been sold to various customers since April 10, 2005. Its price became under investigation in 2010. Patentee believes that Regular DIP Methodology can be applied.
- Only one List Price
  - \$1/tab in 2005, 2006 and 2007
  - \$1.10/tab in 2008, 2009 and 2010
- Price increase was effective as of April 1<sup>st</sup>, 2008
- Maximum selling price to at least one customer:

2005: \$1	2006: \$1	2007: \$1
2008: \$1.10	2009: \$1.10	2010: \$ 1.10



# Regular DIP: Example 1

## PART A

**Drug product information, background and description of benefit to be provided as required in the Form**

## PART B

### Price Increase Chart

	2005		2006	2007	2008	2009	2010
List Price (price/unit)	1.00	1.00	1.00	1.00	1.10	1.10	1.10
% List Price Increase					10%		
Maximum Selling Price/Unit	1.00	1.00	1.00	1.00	1.10	1.10	1.10
Effective Date of List Price increase					01-Apr-08		

**Copies of the List Price to be provided for each year reported in the Price Increase Chart**



## Regular DIP: Example 2

- Patented drug product has been sold to various customers since April 10, 2005. Its price became under investigation in 2010. Patentee believes that Regular DIP Methodology can be applied.
- Two List Prices: Wholesaler \$1/tab in 2005, 2006 and 2007  
\$1.10/tab in 2008, 2009 and 2010  
Quebec \$0.80/tab in 2005, 2006 and 2007  
\$0.85/tab in 2008, 2009 and 2010
- Price increases were effective as of April 1<sup>st</sup>, 2008
- Maximum selling price to at least one customer:

Wholesaler	2005: \$1	2006: \$1	2007: \$1
	2008: \$1.10	2009: \$1.10	2010: \$1.10
Quebec	2005: \$0.80	2006: \$0.80	2007: \$0.80
	2008: \$0.85	2009: \$0.85	2010: \$0.85



## Regular DIP: Example 2

### PART A

Drug product information, background and description of benefit to be provided as required in the Form

### PART B

#### Price Increase Chart

Wholesaler	2005		2006	2007	2008	2009	2010
List Price (price/unit)	1.00	1.00	1.00	1.00	1.10	1.10	1.10
% List Price Increase					10%		
Maximum Selling Price/Unit	1.00	1.00	1.00	1.10	1.10	1.10	1.10
Effective Date of List Price increase					01-Apr-08		

Quebec	2005		2006	2007	2008	2009	2010
List Price (price/unit)	0.80	0.80	0.80	0.80	0.85	0.85	0.85
% List Price Increase					6.25%		
Maximum Selling Price/Unit	0.80	0.80	0.80	0.80	0.85	0.85	0.85
Effective Date of List Price increase					01-Apr-08		

**Copies of the List Price to be provided for each year reported in the Price Increase Chart**



## DIP Methodology

For further information on the application of the DIP Methodology to specific drug products, please contact the Senior Regulatory Affairs Officer assigned to your company.